

*Beard & Associates, LLC is Your Tax Pro*

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**BUSINESS TAX SERVICES ENGAGEMENT LETTER**

2024 Tax Filing Season (January 2025)

\_\_\_\_\_  
Company Name

Client Ref #: \_\_\_\_\_

\_\_\_\_\_  
Officer (Please, Print Name)

Date: \_\_\_\_\_

\_\_\_\_\_  
Officer (Please, Print Name)

Dear Client:

The Internal Revenue Service recommends that as your tax professional, we provide clear terms of engagement with you, our valued client. This agreement describes the services we, *Beard & Associates, LLC*, a.k.a. *Your Tax Pro* (B&A), provide to help you, our valued business client, meet your income tax filing obligations (tax returns), the scope of services and range of fees to be charged. "Client", "clients" "you" or "your" refers to both the business entity identified above and the individuals named below, who personally guarantee, payment of fees for our services. "We" or "us" refers to B&A, "return" or "returns" refer to your calendar year or fiscal year tax returns for federal, state and any city or other locality, "tax" refers to both tax and accounting services. The additional pages and any attachments to this Engagement letter contain important information which is incorporated into this agreement.

**Overview:**

This agreement/engagement letter contains provisions which describe some of the services we will provide to you, conflict of interest, record retention, and our liability to you, notices, your responsibilities, and other administrative services. Please, take time to review this document in its entirety before signing it and let us know if you have any questions. This document contains five (5) additional pages. Each additional page needs to be initialed at the bottom for it to be complete.

**Duration:**

This agreement/engagement letter is in effect for the income tax filing season beginning on January 1 and expires or ends on December 31 of the calendar year containing the filing season stated in this letter's heading and includes the four immediately previous tax years filing seasons or the date stated in any correspondence received stating otherwise.

**At-Will Agreement:**

This is an at-will agreement, meaning that it may be terminated at any time by either party upon written notification, payment of outstanding balances, and the completion of appropriate forms.

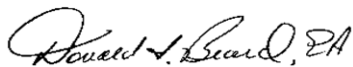
**Copy of Agreement:**

By signing this agreement, each of you acknowledge receipt of a copy of this agreement. This agreement is contained in the printed booklet or electronic copy (PDF) of your return. Individuals signing on behalf of the above stated business entity represent they have authority to bind the entity and further individually guarantee payment for fees and costs.

Signing for

***Beard & Associates, LLC:***

\_\_\_\_\_  
Officer



Donald I. Beard, EA - Managing Partner

\_\_\_\_\_  
Officer

The following pages contain IMPORTANT ADDITIONAL CONDITIONS AND TERMS which are part of this Agreement. Please, do not separate the following pages from this signature page.

**Our Privacy Commitment:**

Our complete Privacy, Disclosure & Consent Policy is a separate agreement included with this Engagement Letter. We encourage you to read this policy and let us know if you have any questions.

**Conflict of interest/waiver:**

In preparing returns for the business entity, we may also need to prepare individual tax returns for those signing this engagement letter. Each person and entity signing this document waives any conflict of interest and consents to disclosure of such information. If we are requested to prepare returns for those involved in this business entity, they will be required to sign a Release of Conflict of Interest.

**Scope or what we will do for you:**

(A) Preparation: We will prepare your business returns (Partnership, Corporation including Sub-S Corporations, LLC, Gift and Estate Tax, sales tax, Fiduciary, Payroll, and the like) for Federal, State of Michigan, Michigan City, other state or local returns, any previous year's returns, and amended returns using the information you provide. (1) We will file your return(s) electronically. (2) Generally, tax returns are prepared using the most advantageous (i.e., lowest federal tax) filing status and tax calculations. (3) This engagement letter does not include all business activities normally reported with Form 1040; including Schedules C, E, F, and single member "disregarded" Limited Liability Companies.

(B) Financial Records: *You recognize that The Internal Revenue Code (IRC) requires that business financial records be maintained in a ledger format which adequately discloses income, expenses, and credits comprising your financial activity.* (1) If your records are not in this format, we will be required to complete the ledger format before making out your tax returns. (2) This task falls under our business services engagement and will be billed at our hourly rate at that time.

(C) Copy: We will provide you with a copy of your completed return(s) and supporting forms by paper or PDF format.

(D) Filing: We will electronically file your return(s). If you decline to electronically file the tax return(s), please see the "Electronic Filing" section.

(E) Estimated Tax: We will also prepare estimated tax forms as needed. As these are an estimate, we are not responsible for the proper tax due or the filing of these forms, as each year the information to calculate the tax due changes.

(F) Payments: Timely payment of any tax due to any governmental authority is your, the taxpayer's, responsibility. We will provide the necessary forms for those payments.

(G) Extension of Time to File: When required or when we are notified we will electronically file the extension of time to file forms. Please see the "Extensions" section for more information.

**Client Responsibility:**

(A) Providing Accurate Information: You agree that you are responsible for providing us with accurate, complete, and truthful information needed for us to prepare your tax returns, including your citizenship, accounting records, and the like, and that you will review all documents we prepared with us prior to filing. (1) You agree to provide copies of receipts and other documents for income, expenses, credits, for deduction verification as requested. (2) You agree to provide (a) photo identification of the officer signing this agreement, (b) social security cards for the officer signing this agreement, (c) a copy of the EIN Verification Letter (147C) for this business entity, (3) All information received will not be disclosed by us to anyone else unless requested by you, required by law, or to electronically file your return.

(B) Communications: You agree to receive, read/listen to, and act upon any communication sent to you by phone, letter, email, or text, which we use to contact you. You also agree to hold Beard & Associates LLC, its owners, and any present or previous employees harmless for your failure to receive and act upon any communication sent to you.

(C) Signatures: You agree to sign the necessary forms to complete the returns and cooperate with us in curing any electronic filing problem arising from incorrect information.

Please Initial: Officer \_\_\_\_\_ & Officer \_\_\_\_\_

**Electronic Filing:**

IRS has requirements (rules) relating to who is required to file returns electronically. B&A meets IRS's requirements and must file your returns electronically.

(A) If you do not wish to have your return filed electronically you must notify the receptionist upon completion of this Engagement Letter. (1) You will receive a "Waiver for Electronic Filing" which you will need to sign prior to the preparation of your return. (2) You will be responsible for any fees or penalties imposed upon us by any taxing authority and for timely and proper mailing\* of your return. (3) If the waiver is not signed, we are prohibited from preparing the "paper filed return", to be mailed\* by us, or anyone else.

(B) If there is a reason that the IRS will not allow us to electronically file the return: (1) We expect that there will not be any changes to the return. (2) Our liability is terminated for any paper filed return or changes to a paper filed return when the return, signed or unsigned, leaves this office. (3) If the circumstances are appropriate B&A may mail the tax return for you and expect that you will reimburse B&A for postage and handling the mailed return.

(C) All sections relating to electronic filing will apply to previous years' tax filings as the IRS gives us the ability to file those returns electronically.

**Extensions:**

(A) When may B&A require: B&A may file an "extension for time to file" for any return which meets one of the following criteria: (1) source information received later than 20 days prior to the return(s) due date; (2) any request for information we make later than 25 days prior to the return(s) due date; (3) or any return information which requires extensive research or additional documentation.

(B) Use: Extensions are used *to extend the time to file not to extend the time to pay any tax due*. (1) If you lack the paperwork to substantiate a deduction or there is other missing information from the return. (2) If you know that you are missing information and will not have the information available in time to timely file the tax return; or we do not believe that we can complete the preparation of your return to timely file your return and you may owe tax; we may suggest you file an extension and pay an appropriate amount of tax deposit to cover any tax due on the return and our filing fee; (3) It is your responsibility to notify us if you desire us to file an extension for a tax return. (4) We may at our discretion file an extension for your return if we determine that it cannot be timely filed, and we feel that there is a lack of documentation. (5) If we, at our discretion, file an extension, it is your responsibility to have estimates paid to cover any tax due. *You will be billed for the preparation and filing of the extension.*

(C) Liability: This applies to your federal, state, city, or other tax returns. (1) You agree to hold us not liable for any interest, penalty, and other fines etc. placed upon the return as a result of not having the appropriate amount of withholding or estimated tax payment with an extension; and (2) You agree to hold us not liable for any interest, penalty, and other fines etc. placed upon the return as a result of not having the appropriate amount of withholding or estimated tax payment withheld during the calendar year with your individual Tax Returns. B&A suggests that if there is a question about the amount of withholding or estimated payments being enough, the client should come in for a Tax Planning session with one of our preparers.

**Prior Years Returns:**

If we are preparing a prior year tax return or amending a prior year tax return regardless of who prepared it, the terms of this agreement apply, except as to electronic filing of ineligible tax returns or amended returns. In such an event you, the taxpayers, are responsible for payment of any mailing\* fees, tax due and interest and penalty.

**Notices and Limited Liability:**

Taxing Authorities Notice: In the event you receive any notice(s) from any taxing authority affecting return(s) you have filed, *we expect you to bring us the first notice(s) within seven (7) calendar days*. (1) Failure to do so terminates any liability stated in this document or verbally that we may have. (2) We will assist you in responding to such notice. (3) Depending upon circumstances there may be a fee for service.

Please Initial: Officer \_\_\_\_\_ & Officer \_\_\_\_\_

**Communications (Notices):**

- (A) Written notices to us must be sent to the address shown on page #1 or any address we provide you.
- (B) Any notices to you shall be sufficient if mailed or delivered to the last address you supply us.
- (C) During the period we are preparing your income tax, unless otherwise specified, you give us permission to communicate with you via electronic forms of communication (fax, e-mail, text, & secure drop box) at the address, telephone number, or email address given to us.
- (D) We **will not** communicate any PII (see Privacy Policy for definition) via email or text.

**Fees, Estimates and Payments:**

Tax laws and the forms needed to comply with the law have become increasingly complex in recent years. As a result, the following applies to fee and completion estimates:

(A) **Professional fees:** Our fees for services are based on our continuing education requirements to maintain our professional status, knowledge of the tax law, years of experience, the nature and complexity of your tax return(s), forms, schedules, worksheets, research, bookkeeping, and other matters required to properly satisfy **your** tax return filing requirements. (1) **Filing Requirements:** Every client has unique needs and filing requirements; therefore, individual preparation fees **will** differ. (2) **Fee Estimates:** If we provide a verbal estimate of our fee, **the final fee** will depend on the nature and complexity of your tax return(s), forms, schedules, worksheets, research, bookkeeping, and related services. (3) **Fees Due:** Our professional fees are due in full at the time your tax return(s) are completed and prepared for filing. (4) **Fees include:** The preparation fee paid includes two hours of time to cure problems identified by the IRS after the return is filed but does not include audit representation. (B) **Notice to You:** Notice to you by telephone, fax, text, or e-mail shall be sufficient notification that the return is completed. ***No returns will be released or filed until paid in full and a properly signed Form 8879 and all other signature forms have been received.***

(C) **Returned payment:** If any payment made by any method is returned, for any reason, the payment *will not be resubmitted* and an additional fee of \$40.00 will be added to your bill.

(D) **Return completion estimates:** If we provide a verbal estimate of the time necessary to complete your return; this is just that, an estimate. (1) The final (actual) length of time to complete your return will depend on the real completeness and complexity; research needed, how many times we must clarify or obtain information from you and how long you take in responding to our information request, and how many returns are ahead of yours. (2) **Our service policy** is to work on the returns in the order they are registered in our master tracking sheet. If we need to request information from you, it will delay the completion of your return until we receive the information.

**Client satisfaction/Fee payment:**

(A) We, as a policy, will not release or file a tax return we prepare until we have been paid in full and a properly signed Form 8879 and all other signature forms have been received.

(B) If you are dissatisfied with our service and withdrawal your materials from us, we will return all original documents you provided to us upon your signing a receipt for them and an Engagement Termination Document. A document given to us by electronic transmission, or in a pdf, jpeg or photocopy or other electronic format is not an original document;

(C) Payment for an incompletely prepared return is due at the time your materials are given to you along with an Engagement Termination Fee.

(D) You agree that we may decline to complete your tax return(s) at our discretion and if so, we will return all documents received from you, release you from any liability for fees due to us and have no further liability to you. All unpaid for returns or work remains our property.

(E) If after signing and paying for the tax return you question or disagree with the manner in which your return was completed, you agree to give us the opportunity to (1) explain why we did your return the way it was done, (2) if you still are not satisfied you may take the return and your materials to a CPA or Enrolled Agent for review. (3) In such an event you will return to us with a written explanation of any disagreement allowing us to review the comments and take appropriate action if any is required. (4) If you take your return to any unenrolled or

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unlicensed fulltime, hobbyist, or relative for review, B&A is not obligated to recognize the objection or make any correction of your return.

**Unpaid invoices:**

(A) As all invoices for services are due upon receipt by you, unpaid invoices are defined as any invoice where B&A has (1) notified you that your return is complete by telephone, fax text, email, mail or portal message, (2) a copy of your invoice is put in your return, sent by mail, email, or payment link.

(B) Unpaid invoices become delinquent 15 days after the invoice date or on the return due date, whichever is later.

(C) Unpaid invoices may have an additional charge of \$40.00 or 1.9% per month for each subsequent invoice or unpaid month after the due date of the return.

(D) We reserve the right, after being ninety (90) days delinquent, to revoke any or all credits, discounts, or other reductions to the full professional fee. These charges may be assessed in addition to other charges.

(E) We reserve the right to assess the unpaid invoice for all expenses we incur to locate you, the client, in the collection process.

(F) We reserve the right, after being ninety (90) days delinquent, to submit the fees due to collections.

(G) We reserve the right to apply any changes in this "Unpaid Invoices" paragraph to clients with unpaid invoice without notice.

**Document/Return Retention:**

(A) Copies of Federal, State, and local income tax returns we prepare are retained by us generally in an electronic format for a period of four (4) years from the due date of timely filed tax returns for the current tax year, or two years after we complete an amended or "late filed return" after which time they will be destroyed in a secure manner.

(B) We will provide you with a printed or a pdf copy of your tax returns, your tax information documents, and work sheets when the tax returns are completed.

(C) It is your responsibility to maintain the required copies of your income tax return and all supporting material.

(D) IRS and other authorities recommend you retain your income and expense records including tax returns for at least fifteen (15) years, or while you own the property whose information was used as supporting documentation, a deduction, or credit on this year's return. We recommend you keep your tax returns and supporting documentation forever in a safe location. Different documents and different returns have different retention requirements, please, see the appropriate IRS publication for authoritative information.

(E) You agree that we may retain copies of the tax information documents and other tax information you supply for our records.

(F) Additional copies of your return may be obtained from us. We reserve the right to charge for supplying copies based on the number of pages in the return at \$0.75 per page, and \$5.00 per page for source documents (i.e., 1099-MISC, W-2s) which were supplied to us. Documents supplied to us in an electronic format are not source documents and are part of our work papers.

**Power of Attorney/Audit Assistance:**

Nothing in this agreement appoints any employee or representative of B&A as your attorney-in-fact or legal representative for any purpose with any tax authority. If audit assistance or other representation becomes necessary, we would be happy to assist when you sign the separately required forms and fee agreement on our then current terms and hourly rate.

**Secure Client Portal for File Transfer:**

**To meet our privacy commitment to you, we will not email a tax return or any document which contains your personal identifiable information.** Drake Portal is a secure client portal that we use which allows transfer of documents to or from you through a secure drop box which we set up and control on secure servers maintained by a confidential third party. These documents are encrypted while stored in the Drake Portal and can only be

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accessed by you or B&A. With the signing of this letter, you consent to our using Drake Portal to communicate with you and transmit your personal and private taxpayer information.

**Venue:**

(A) This agreement is a contract for professional services and is governed by Michigan law and is not a home solicitation contract. The venue for any action shall be the appropriate court in Oakland County, Michigan, where our principal office is located.

(B) If collection action is commenced by us to collect fees due, you agree to pay an additional amount of \$500.00, plus costs, interest at the rate of 7% or higher, if allowed by law, court costs allowed by the Court and a reasonable actual attorney fee of at least \$525.00 or more depending upon the inflation of the fee if one is retained.

**Definition(s):**

(A) **Enrolled Agent (E.A.):** An E.A. is a designation given by the U. S. Department of Treasury, Internal Revenue Service to those who have proven their knowledge understanding of the Internal Revenue Code, allowing that person to represent any client on any administrative level of the Internal Revenue Service.

(B) **AFSP Participant:** Annual Filing Season Program (AFSP) started in the 2016 income tax filing year. The program allows an unlicensed tax preparer who has demonstrated their knowledge of the Internal Revenue Code and income tax preparation in a given specialty to represent clients whose return they have prepared (signed) before the IRS when they have agreed to abide by the standards of the licensed preparers.

(C) **\*Mailing:** (A) Mailing is defined as referring to the sending of a tax return to IRS by any of the following methods: Unites States Postal Service, Overnight, or Priority services; Federal Express (FedEx); United Parcel Service (UPS); DHL Express; or other IRS approved service. (B) It is the recommendation of B&A, based upon experience, that a tax return should be sent to IRS by either electronic filing if not eligible for e-File then use either of the approved private delivery services. We encourage you to not use the United States Postal System because it lacks proof of delivery. If you, the client, insists on using the U. S. Postal system then it is suggested that you obtain a certificate of mailing from the post office where the return is mailed.

**Guarantee for payment:** The individuals named in this agreement guarantee payment for services due Beard & Associates, LLC, a.k.a. *Your Tax Pro* pursuant to this agreement.

\*\*\*\*\* END OF BUSINESS TAX SERVICES ENGAGEMENT LETTER \*\*\*\*\*

Please keep all six (6) pages of this Engagement Letter together

A seventh page consisting of a Business Services Fee Guarantee Agreement may be attached.

If this Agreement is attached this box will be marked .

Please Initial: Officer \_\_\_\_\_ & Officer \_\_\_\_\_